

JEFF BROWN, CPA

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SENIOR FINANCIAL ANALYST

Talented and results-oriented financial professional with expertise in reorganizing, streamlining and strengthening financial operations to ensure accuracy and compliance. Strengths include applying integrative thinking, building relationships, cost model development and leveraging analytical techniques. Rich mix of technical accounting, operations and leadership talents complemented by advanced finance studies and keen business acumen. Recognized for balanced judgment, stability and capacity to steer consensus among core business units. Ability to contribute as a team player and interface with professionals on all levels.

Areas of Expertise:

Finance and Accounting • Sales Forecasting and Budgeting • Product Order Reporting
Cost Model Development • Analytical Problem Solving • Process Improvements
Financial Reporting • Federal and State Tax Returns • Statistical Analysis
Regulatory / Tax Compliance • International Tax Laws • Training
Project Management • Requirements Documentation

PROFESSIONAL EXPERIENCE

HEWLETT PACKARD COMPANY, Cupertino, California • 1998-2001

Senior Financial Analyst: Managed the accurate and timely completion of monthly, quarterly and annual reports for the Enterprise Computing Sales organization, including sales forecasting and budgeting, operations improvements, product order reporting and compensation reporting. Led sales finance division team; ensured the timely and accurate creation/consolidation of international financial reports. Managed all financial aspects and business planning for the Channel and Logistics Fulfillment (CLF) business unit. Managed the accurate and timely completion and filing of monthly and quarterly reports. Led SCALE team, including cost model owners/segments liaisons to meet CLF deliverables.

- Analyzed Enterprise Computing Sales operations and provided recommendations to management to streamline work flow and increase productivity.
- Effectively facilitated communication throughout CLF regarding the issues and status of the SCALE process; implemented new procedures and improved overall efficiency.
- Collaborated with cross-functional teams; investigated different business processes to ensure adequate internal control.
- Served as the financial liaison for multiple business units with 40 product lines and \$16B in annual revenue.

DELOITTE & TOUCHE, Palo Alto, California • 1998-1999

Senior Tax Analyst (Consulting Position): Served as the team leader of consultants to manage tax consolidation project of Verifone and Hewlett Packard Co. Managed the timely completion and proper compliance of federal and state tax returns for a multinational company.

- Successfully completed the project and offered a full-time position in the company's tax department; declined offer to accept an opportunity in financial services.

HARDEN, TAYLOR AND CREUTER, New Rochelle, New York • 1993-1997

Senior Accountant: Managed cross-functional teams responsible for the preparation and completion of federal and state tax returns and internal audit procedures. Liaised with clients to compile information and provide tax and audit services.

- Accurately prepared and audited federal and state tax returns for individuals, partnerships, C corporations and S corporations.
- Planned and implemented appropriate testing procedures; prepared and analyzed complex financial statements and annual reports.

COOPERS & LYBRAND, New York, New York • 1990-1993

Staff Accountant: Managed all aspects of the accounting and finance functions including audit, balance sheet management, budget, financial reporting, general ledger, regulatory reporting, tax, and treasury for various clients; specialized in audits of financial institutions. Ensured tax compliance and conducted extensive research.

- Successfully executed complex tax compliance engagements for numerous multinational corporations.
- Recognized by management for consistently producing superior results with all assignments.

CAREER NOTE: Left the work force in 2001 to start a family.

EDUCATION & ACCREDITATIONS

Master of Science in Accounting, Long Island University, New York

Bachelor of Science in Economics, University of New York at Stony Brook, New York

Certified Public Accountant, New York State

COMPUTER SKILLS

Oracle 11i, SAP, MS Excel, MS Word, Prosystem FX, Fast Tax, Insource, TurboTax